

MOTHER'S DAY BRUNCH



HERITAGE DINNER



Quick News

JUNE | JULY  
2019

THE ENGINEERS CLUB  
AT THE GARRETT-JACOBS MANSION  
BALTIMORE'S CLUB FOR PROFESSIONALS

ALL

QUICK BEATS

- » ANNUAL MEETING
- » FATHER'S DAY BRUNCH
- » QUARTERLY NETWORKING HAPPY HOUR
- » PRIME RIB FEAST
- » FIRST FRIDAYS
- » LOBSTER FEAST
- » SUMMER HOURS, CLOSURE, & DRESS CODE INFORMATION



A LETTER FROM YOUR INCOMING PRESIDENT

As many of you know, we are in the midst of several changes and challenges at our club. Club management changes, declining membership and the biggest challenge; declining revenues from our catering operation that has provided us with the financial means to continue providing our member benefits and services.

*We find our organization at a cross roads.*

While these times, like all times, can seem overwhelming, I see things a bit differently. We now have a real opportunity to leverage our much-improved building along with the membership benefits we provide to recommit to building our membership and a thriving city club. A club for engineers, but also a club for professionals of all kinds to enjoy all of the benefits a city club has to offer. In order to achieve this goal, we call upon our most valuable resource- our members.

Over the next year, I would like to challenge each member to bring one new member to join the club. If we could do that, we would see a dramatic improvement on the revenues generated from our membership dues which at current levels cannot sustain the membership. Just one member per person to enjoy our club for the same reasons you joined: having a special downtown special bar/restaurant/meeting space/historical site/reciprocal golf club/entertainment venue and community of members to call your own!

**SUMMER HOURS, CLOSURE & DRESS  
CODE AT THE CLUB ARE NOW IN  
EFFECT**

CHECK INSIDE FOR MORE DETAILS.



With so many professional and social opportunities to create professional and family traditions- host an annual holiday party, bring your family to monument lighting or just bring a few colleagues over for a beer during happy hour.

*So while our challenges may seem large,  
the opportunities are larger.*

I look forward to working with the members, the board and club management team and welcome any feedback or suggestions.

Best Regards,

Jeff Lange  
Board President 2019-2020

The Club currently offers the below  
New Member Referral Rewards  
of up to \$500 Food and Beverage Credit:  
*(based on each joining category's financial contribution to the Club)*

- o Individual \$500
- o Young Exec \$255
- o PSM \$190
- o Junior Exec \$182

Contact J Austin Bitner at [j@esb.org](mailto:j@esb.org) for more details.

EVENTS CALENDAR



**Anti-Porch Pounders for Summer V**  
**Thursday, June 13**

A now almost annual favorite - Have you heard of the expression from wine merchants, 'Porch Pounder'? The words are intended to convey the idea that the wine is 'easy to drink' & can be enjoyed simply, & because of its value price - in quantity. Join us in June, as we taste wines meant to be savored & enjoyed on your porch, or elsewhere, during warmer weather. Interesting, affordable wines that aren't designed to be quickly consumed - but don't be surprised if you do!

**Wine Society**  
6:30-8pm  
\$30++

**Happy Hour**  
Tue & Wed 4p-6p  
Thu & Fri 5p-7p



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RESERVATIONS 3 WAYS: THE WEBSITE, EMAIL [patti@esb.org](mailto:patti@esb.org), or CALL 410.539.6914