

THE ENGINEERS CLUB

AT THE GARRETT-JACOBS MANSION

BALTIMORE'S CLUB FOR PROFESSIONALS

[^]
ALL

PROPOSAL FOR MEMBERSHIP

JULY 2018-JUNE 2019



INSIDE:

- WELCOME
- MEMBERSHIP TYPES
- BENEFITS
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THIS COULD BE YOUR CLUB



Relax, Retreat, and Re-Connect, at The Engineers Club of Baltimore. With 17 Mansion rooms available for your use including the newly renovated Ballroom, Drawing Room, Library, & an enclosed Courtyard, as well as a staff to make sure you have everything you need to be perfectly comfortable whether you're conducting a meeting, having brunch with your family, enjoying a beverage in the bar, or watching the big game on the Koffel Room's 70" television - *This Could Be Your Club.*

Relax

The Club's own Members Bar is open Tuesday through Friday - as well as Sunday afternoons and Monday nights during Football Season. Our Bar Menu offers an array of lighter fare & its beverage offerings include craft spirits, signature cocktails, specially selected beers and wines. The Members Bar offers regular drink specials, live music on First Thursdays, & a more relaxed dress code that allows Members to drop in for a more casual atmosphere. The adjoining Koffel Room features a 70" LCD television, bar height seating, & a beautiful rosewood finish pool table.

Retreat

The Mansion provides ample space for you to spread out, work quietly, read or stroll through the finest standing example of Baltimore's Gilded Age. Tiffany stained-glass windows, sparkling sconces & chandeliers, impressive architecture make for a magnificent escape to a time of elegance & extravagance. If you need to get a touch of business done, or a quiet respite, the recently renovated ASHRAE Room is a perfect place to settle in a plush sofa or club chair, or work at its small conference table.

Connect

History is palpable at the Mansion. From the extravagant society functions Mrs. Garrett frequently hosted to the centennial of the Great Fire of Baltimore, The Engineers Club of Baltimore remains connected to the past & the present.

Member events are an excellent way to reconnect with Friends & Family. Our Sunday Brunch is famous for delicious array of fresh fruit, vegetables, waffles, & omelets made to order. It's the perfect place to get together with those you value most. Would you prefer a private dining room for your family? No trouble at all, & no extra charge! Pasta dinners on Thursday nights in fall, winter & spring are a treat for everyone. Design your own pasta specialty from a selection of pastas, sauces & toppings. We serve the finest Prime Cuts of meats & seafood on Fridays with Prime Time, cooked to perfection served with appropriate side dishes & a salad. And in the summers Thursdays are Burger Night with a varieties of specialty burgers.

With WiFi connections available throughout the Mansion's meeting spaces for your laptop, a mobile conference call telephone in select rooms, as well as the AV equipment upon request, that will make your presentation unforgettable. Quarterly Networking events as well as member-to-member functions, The Engineers Club offers plenty of ways to connect with the world of business.

Creating Club Connections

Business Networking ~ Baltimore History ~ Family & Friends ~ Impressive Surroundings

Every member of our staff, each board member, & your fellow members of The Engineers Club work together to provide you with experiences here that are elegant, enjoyable, & memorable.

WHAT ARE THE BENEFITS OF MY MEMBERSHIP?



Use of the Mansion Meeting Rooms

for business or social entertaining

Free Parking/Uber/Lyft*

Up to \$15 Credit to Members for Off-Site Lots/Garages or Uber/Lyft to-from the Club when dining there.

**Unless Valet Service Provided for Member Event/Sunday Brunch*

Spouses Share Membership Privileges

Fine Dining

Weekday Lunches/Dinners

Dinner menu in the bar

Thursday Night Pasta/Burgers & Ribs*

Friday Night Prime Time

Sunday and Holiday Brunches

Trivia Nights

**Seasonal*

Private, Fully Stocked Bar

Whiskey Wednesdays

Unique Wines By the Glass

Regional Beers

Fantastic Member Events

Wine & Spirit Tastings

Holiday Brunches

Crab/Lobster Feasts

Book Club

Monument Lighting Party

Reciprocity

with over 125 clubs across the country & internationally,
our Members enjoy Food & Beverage privileges

& Locally enjoy:

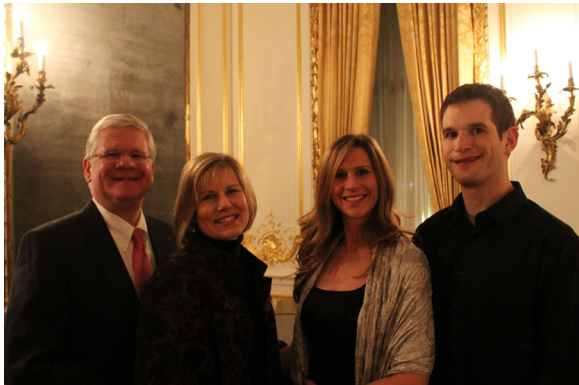
Golf Privileges at Country Club of Maryland (Towson)

Yacht Slip & Pool Privileges at Maryland Yacht Club (Pasadena)

Golf & Tennis Privileges at Eagle's Nest Country Club

Online Member Directory

Top 10 Networking Institution



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WHAT MEMBERSHIP IS RIGHT FOR YOU?



Individual Membership

Portable and personal, this is the ideal membership for an individual or couple who want to use the Club for social and business entertaining. Spouses share membership privileges and one vote.

Ind. Initiation Fee:	\$1,000
Annual Ind. Dues:	\$1360
Food & Beverage Min.:	\$90/quarter
5-Year Assessment*:	\$25/month



Professional Society Membership

Designed for members of the Club's associated societies to allow greater access to the Mansion that they already use for societal functions. These dual-members enjoy the full benefits of Individual Membership with monthly billing of dues & no quarterly minimums.

PSM Initiation Fee:	\$100
PSM Dues:	\$95/month*
Food & Beverage Minimums:	None
5-Year Assessment*:	\$6/month

Young Executive Membership

Available to members ages 30-39 who meet all other qualifications of membership.

Young Exec Initiation:	\$300
Young Exec Dues:	\$69.50/month*
Food & Beverage Minimums:	\$90/quarter
5-Year Assessment*:	\$6/month



Junior Executive Membership

Available to members ages 21-29 who meet all other qualifications of membership.

Junior Exec. Initiation:	\$150
Junior Exec. Dues	\$51.50/month*
Food & Beverage Minimums:	\$90/quarter
5-Year Assessment*:	\$6/month

ALL Memberships require a credit card on file in order to have their dues, assessment & club usage automatically billed.



Corporate-Sponsored Membership

A company may choose to open a membership in order to use the Mansion or to offer as a perk to an employee. While the company owns the right to change the designee of the

membership, that member enjoys all the same benefits as an individual member. Multiple designees may be added to the membership at a significant savings to independently joining.

Initiation:	\$1000
Food & Beverage Min.:	\$90/quarter
Annual Dues:	\$1360 1st Designee
5-Year Assessment*:	\$25/month
Additional Designees Dues:	See Schedule
Additional Designee Initiation:	\$200



Special Events Membership

Designed for special events such as weddings & bar/bat mitzvahs, this level of membership affords the member use of our grandest spaces for their special event as well as all of the benefits of membership for the period of time between contract-signing until the end of the month following the event, or a maximum 1 year term.

Members may then convert to an Individual or Corporate-Sponsored membership & pay pro-rated dues according to the current schedule.

Initiation:	\$3,000
Annual Dues:	Waived
Food & Beverage Min:	Waived
5-Year Assessment*:	Waived

Membership privileges of any type apply only to the specified member and spouse and may not otherwise be transferred.

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ESB use only Class: _____

Membership Number: _____

Proposal for Membership

Page 1

Desired Category of Membership: Individual ____ **Corporate** ____ **PSM** ____ **Young Exec** ____ **Junior Exec** ____

MEMBER/DESIGNEE PROFILE

PERSONAL DATA (Please type or print clearly)

Member Name _____
(Title: Mr., Ms., Mrs., Dr., etc.) (First) (Middle) (Last)

Home Street Address _____

City _____ State _____ Zip _____ Home Phone _____

Email Address _____ Date of Birth _____

Social Security Number _____ Place of Birth _____ Citizenship _____

Marital Status _____ Anniversary Date _____

PROFESSIONAL DATA

Current Industry _____ Your Title and Department _____

Company Name _____

Business Address _____

City _____ State _____ Zip _____

Business Phone _____ Fax _____ Email _____

Company Product/Business _____

Principal Job Function _____ Total Years of Experience _____

List any certifications, licenses, or registrations you have: _____

Professional Organizations _____

EDUCATIONAL DATA

College/University _____ Years Attended _____

Degree(s) _____

SPOUSE/PARTNER PROFILE

Member Name _____
(Title: Mr., Ms., Mrs., Dr., etc.) (First) (Middle) (Last)

Home Street Address _____

City _____ State _____ Zip _____ Home Phone _____

Email Address _____ Date of Birth _____

Social Security Number _____ Place of Birth _____ Citizenship _____

CHILDREN

Name _____ Birthdate _____

Name _____ Birthdate _____

Name _____ Birthdate _____

Name _____ Birthdate _____

ESB use only Class: _____

Membership Number: _____

Proposal for Membership

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Qualifications for Membership Categories

Professional Society Membership (PSM)

With what Associate Society of The Engineers Club are you a Member in Good Standing? _____

Membership in this Associate Society of the Club is required for the tenure of my Club membership in the PSM category.

Legacy

I am requesting to designate my Membership a "Legacy Membership".

I understand that as a Legacy Member, I cannot designate my membership to be a Corporate Membership.

I verify that the below individual is my (circle one) father/mother/step-father/step-mother.

Parent's Name _____ Member # _____

Club Interests

Below are categories of events that The Engineers Club has hosted or may host in the future. If any of the following events interest you, let us know by marking the appropriate box.

Activity	Member	Spouse
Networking		
Live Music		
Family Events		
Wine & Spirits Tastings		
Trivia Night		
Book Club		

To the Membership Committee:

I, _____, hereby apply for membership in the classification of Individual Member and affirm that statements in this application are correct and agree that I will be governed by the House Rules and Bylaws as long as my membership shall continue. I further agree to promote the aims of The Engineers Club as far as shall be within my power. The undersigned grants permission to the Club to use images and likenesses in promotional materials at the Club's discretion. Finally, by signing below, I hereby grant permission for The Engineers Club to access my credit report. A \$90 quarterly activity minimum is required for all individual members unless otherwise stated in The Engineers Club Bylaws.

Member/Designee Signature _____ Date _____

The undersigned member or management staff of the Engineers Club is personally acquainted with the organization and the applicant.

I hereby endorse their application for membership.

Sponsor Signature _____ Members # _____

Approved Date by Membership Committee _____ Representative _____

Approved Date by Board of Directors _____

In exchange for a reduction in the Initiation Fee, an Applicant for Membership may agree to a longer term of membership than a single year. Should the Member resign before the agreed upon term is met, they are responsible for the amount of the discount. Appropriate discount must be approved by Club Director below.

Initial Term of Membership : (Circle One) 1Yr/2Yr/3Yr

DUES SHOULD BE BILLED: ____ ANNUALLY ____ SEMI-ANNUALLY ____ QUARTERLY ____ MONTHLY*

*REQUIRED/ONLY FOR PSM, YOUNG EXEC,
& JUNIOR EXEC CATEGORIES

INITIATION FEE PAYMENT METHOD

Check # _____ Credit Card: _____ Initiation Fee: _____

Name on Card: _____ Exp. Date: _____ CVV: _____ Pro-Rated Dues: _____

Authorized Signature: _____ Total: _____

ESB use only Class: _____

Membership Number: _____

Primary Designee Profile for Corporate Sponsored Membership

To the Membership Committee:

The organization hereby applies for membership.

I, _____ will represent the organization and affirm that the statements in this application are correct. I agree that the organization and the designees will be governed by the House Rules and Bylaws as long as our membership shall continue. The organization further agrees to promote the aims of the Engineers Club as far as shall be within our power. By signing below, I hereby grant permission to the Engineers Club to access relevant credit history reports. Signatures represent legally binding contract between the corporation (ESB) and applicants. The undersigned grants permission to the Club to use images and likenesses in promotional materials at the Club's discretion. A \$90 quarterly activity minimum is required for all designees.

Representative's Signature _____ Date _____

The undersigned member or management staff of the Engineers Club is personally acquainted with the organization and the applicant. I hereby endorse their application for membership.

Sponsor Signature _____ Members # _____

Approved Date by Membership Committee _____ Representative _____

Approved Date by Board of Directors _____

COMPANY DATA (Please type or print)

Company Name _____

Federal Tax I.D. _____

Business Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ Website _____

Company Product/Business _____

THE ATTACHED DESIGNEE/DESIGNEES PROFILE MUST BE COMPLETE AND ATTACHED TO THIS APPLICATION.

In exchange for a reduction in the Initiation Fee, an Applicant for Membership may agree to a longer term of membership than a single year. Should the Member resign before the agreed upon term is met, they are responsible for the amount of the discount.

Initial Term of Membership : (Circle One) 1Yr/2Yr/3Yr

INITIATION FEE PAYMENT METHOD

Check # _____ Credit Card: _____ Initiation Fee: _____

Name on Card: _____ Exp. Date: _____ CVV: _____ Pro-Rated Dues: _____

Authorized Signature: _____ Total: _____

ESB use only Class: _____

Membership Number: _____

Credit Card Authorization Form

**PROFESSIONAL SOCIETY, YOUNG EXECUTIVE, & JUNIOR EXECUTIVE MEMBERS
MUST COMPLETE THIS FORM IN ORDER TO PROCESS THEIR MONTHLY DUES.**

Statements are mailed to all members at the beginning of each month and cover the previous month. Charges are to be paid on or before the last day of the month in which they are billed. If you would like any of your charges placed on a credit card, you must complete and sign this form. Please note that this form must be completed and signed at the beginning of each calendar year.

COMPANY DATA (Please type or print)

First & Last Name: _____

Daytime Telephone: _____

Evening Telephone: _____

Please Provide Your Payment Information:

Card Type: VISA _____ MASTERCARD _____ AMERICAN EXPRESS _____ DISCOVER _____

Card Number: _____ Expiration Date: _____

Card Security Number: _____

Billing Address for Above Card:

Address: _____

City, State, Zip: _____

I authorize The Engineers Club to charge my credit card as indicated below.

☒ Annual/Semi-Annual/Quarterly/Monthly Dues \$ _____

☒ Monthly Club Use Charges

☒ Monthly Assessment

Signature of Cardholder: _____ Date: _____

PROCESS AND QUALIFICATION FOR MEMBERSHIP

Qualifications:

An individual member/designee shall be a person who has reached the age of twenty-five (25) years; and have a baccalaureate or higher degree from an accredited college or university and have not less than two (2) years experience in applied practice; or have not less than four (4) years of experience of responsible character in their professional field of expertise. By means of the membership application process shall demonstrate to the Board of Directors that the Member will by personal conduct within and outside the corporation support its purposes, promote its aims, and abide by its bylaws and house rules.

Sponsorship:

Candidates for membership must be sponsored by a member of the Club or its management staff. If the applicant is not acquainted with a member, the Director of Member Services will arrange a telephone interview or personal meeting.

Process:

Candidate shall submit the completed Membership Proposal Application to the Director of Member Services along with payment of appropriate initiation and pro-rated dues. The Candidate will immediately be granted Provisional Membership status allowing for activity at the Club with cash/credit payment until candidacy has been reviewed and approved by both the Membership Committee and Board of Directors at the end of each month. Upon acceptance, a house charge account will be activated in the member's name and a membership card will be provided.

INDIVIDUAL MEMBERSHIP-PRORATED DUES TABLE

Month	Individual
July	\$1,360
August	\$1,247
September	\$1,134
October	\$1,020
November	\$907
December	\$794
January	\$680
February	\$567
March	\$454
April	\$340
May	\$227
June	\$114



CORPORATE MEMBERSHIP PRO-RATED DUES TABLE

Initiations apply: \$1,000 for the first designee and \$200 for each additional designee.

Our membership year follows the fiscal year, July 1—June 30.

Dues are pro-rated for the months remaining in our membership year.

To determine your cost when joining, line up the month joining
with the number of designees signing on.

# of Designees:	1	2	3	4	5	Additional
July	\$1,360	\$2,650	\$3,870	\$5,020	\$6,100	\$850
August	\$1,247	\$2,429	\$3,548	\$4,602	\$5,592	\$779
September	\$1,134	\$2,208	\$3,225	\$4,183	\$5,083	\$708
October	\$1,020	\$1,988	\$2,903	\$3,765	\$4,575	\$638
November	\$907	\$1,767	\$2,580	\$3,347	\$4,067	\$567
December	\$794	\$1,546	\$2,258	\$2,928	\$3,558	\$496
January	\$680	\$1,325	\$1,935	\$2,510	\$3,050	\$425
February	\$567	\$1,104	\$1,613	\$2,092	\$2,542	\$354
March	\$454	\$883	\$1,290	\$1,673	\$2,033	\$283
April	\$340	\$663	\$968	\$1,255	\$1,525	\$213
May	\$227	\$442	\$645	\$837	\$1,017	\$142
June	\$114	\$221	\$323	\$419	\$509	\$71

CALCULATED SAVINGS **FOR CORPORATE MEMBERSHIPS WITH MULTIPLE DESIGNEES**

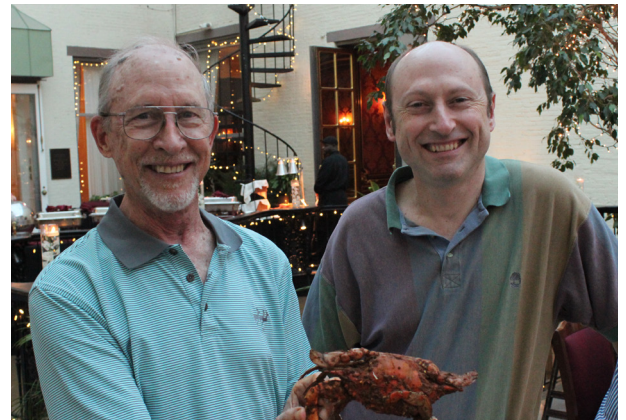
Corporate	Initiation	Annual Dues	Averaged Cost/Designee (dues only)	Annual Savings in Corporate Dues
1st Designee	\$1,000	\$1,360	\$1,360	\$0
2nd Designee	\$200	\$2,650	\$1,325	\$35/Member or \$70
3rd Designee	\$200	\$3,870	\$1,290	\$70/Member or \$210
4th Designee	\$200	\$5,020	\$1,255	\$105/Member or \$420
5th Designee	\$200	\$6,100	\$1,220	\$140/Member or \$700

MEMBERSHIP IN MOTION



Wine Society

Memorable Experiences....



Crab Feasts



Book Club



Holiday Brunches



Monument Lighting



Heritage Dinner

...That Last a Lifetime

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ESB TOWER ADDITION

MEMBER ASSESSMENT OR GJMEF DONATION?

The Mansion is receiving a new vertical addition at its Southwest corner, containing an elevator connecting all floors, modern ADA complaint restroom facilities, new fire suppression infrastructure, a fire-rated exit stair shaft, meeting rooms and storage, and an ADA compliant building entry. These changes will improve building safety, enhance the ability of the city fire department to protect the facility from fire, and allow patrons with disabilities and access challenges to enjoy the Mansion with dignity and ease. Work began in June 2017 with an expected completion date of mid-February 2018.

With a budget of \$2,777 million, all costs are being funded from Endowment Fund cash on hand from capital campaigns and fund-raisers except for about \$400k. As there was a need for additional cash to complete the project, the ESB Board has approved a modest capital assessment lasting five years to complete the funding plan.

This effect New Members as follows:

- Individual and Corporate Sponsored \$25 per month
- PSM, Young Exec, & Junior Exec \$ 6 per month

IMPORTANT: New Members have the option (*decision must be made at the time of joining*) of making a charitable tax deductible contribution to the capital campaign over a period of one to three years at the following levels to receive a waiver of the assessment:

- Individual and Corporate Sponsored 1x\$1500, 2x\$750, or 3x\$500*
- PSM, Young Exec, & Junior Exec 1x\$500, 2x \$250, or 3x \$167*

* *The first donation is made at the time of joining with any subsequent donations made each August.*

YOUNG EXECUTIVE & JUNIOR EXECUTIVE MEMBERSHIPS

MAKE IS EASIER THAN EVER TO **MAKE THIS YOUR CLUB NOW!**



Convenient Monthly Billing of Dues

Reduced Initiation Fees

Members Lounge with WIFI

Members Bar & Billiard Room with 70" HD Television

Reciprocal Club Relationships - Including Golf & Tennis Privileges!

Fabulous Member Exclusive Events

Full Membership Benefits Extended to Spouse

